## WINNETKA EAST SIDE ATHLETIC/ ACADEMIC PROJECT FUNDING PLAN

## **Raymond James Public Finance**

PREPARED BY: Elizabeth Hennessy, Managing Director

PREPARED FOR:

Board of Education New Trier High School District 203 Cook County, Illinois

February 16, 2021

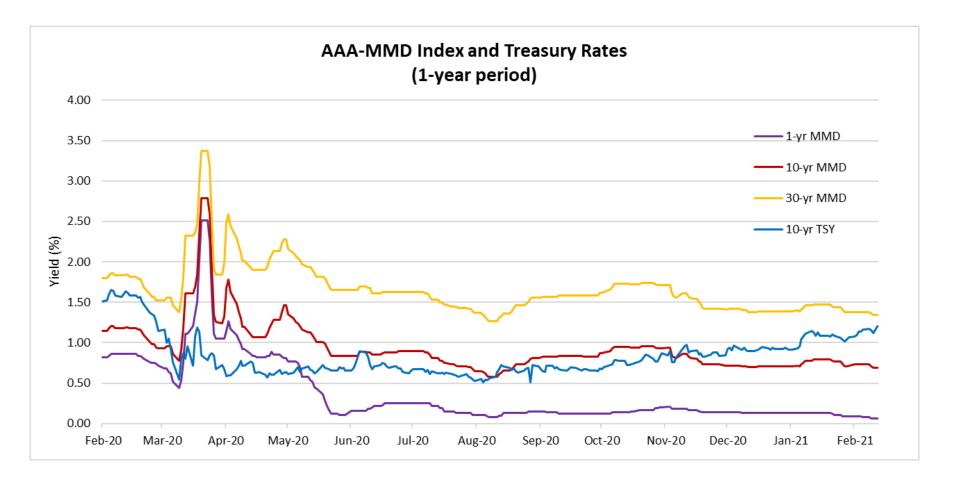




SECTION 1 SECTION 2 APPENDIX A Market Update Financing Plan Master Facility Financing Plan

## Market Update

Section 1



## **RAYMOND JAMES**

Month Municipal Bond Fund Flows vs. 10-Year AAA MMD 2009 - 2021 YTD 15,000 5.00 4.50 10,000 4.00 5,000 Millions սШШ 3.50 աե.ամես ւ Աւ ևս 0 3.00 -5,000 2.50 -10,000 2.00 -15,000 1.50 -20,000 1.00 -25,000 0.50 -30,000 Apr 2010 Jul 2016 Jul 2020 Apr 2011 Jul 2011 Apr 2012 Jul 2012 2015 Apr 2018 Jul 2019 2020 Jan 2021 Jan 2017 Jan 2009 Apr 2009 Jul 2009 Oct 2009 Jan 2010 Jul 2010 Oct 2010 Jan 2013 Oct 2013 Jan 2015 Apr 2015 Jul 2015 Jan 2016 Apr 2016 Oct 2016 Jan 2018 Jul 2018 Oct 2018 Jan 2019 Apr 2019 Oct 2019 Jan 2020 Apr 2020 Oct 2011 Jan 2012 Oct 2012 Apr 2013 Jul 2013 an 2014 Apr 2014 Jul 2014 Oct 2014 Jan 2011 Apr 2017 Jul 2017 Oct 2017 ğ ť Inflows Outflows —10 Yr MMD Source: Lipper

# Financing Plan

Section 2

#### **Alternate Revenue Bonds**

Funds for work within budgetary constraints with \$50.5M in bond proceeds with an estimated annual debt service payments of \$3.1M

5-Year Plan shows capacity for debt payment assuming continued strong fiscal management

District has historically generated surpluses on a regular basis; average \$7.3MM past 5 years; majority of surplus devoted to capital projects

#### Debt Service Extension Base (DSEB)

Continuing to utilize a historical funding source effectively with \$14.5M in bond proceeds and annual payments funded by the DSEB

Part of the annual levy each year

New debt replaces debt that has matured

Capacity remains for future 15-Year Plan projects in subsequent years including Duke Childs Field (2023, 2026, 2029, 2032) **Fund Balance (Reserves)** 

Effectively using fund balance of \$8-\$12MM dependent on final cost of project

Historical precedent, with \$15M for Winnetka Campus East Side Project

Approximately \$6M/year used in 2019 and 2020 for capital projects

Continued fund balance available for 15-Year Plan costs each year

### \$50.5M ALTERNATE BONDS (1 ISSUE - 21 YEARS)

	PROPOSED		
Fiscal	May 2021		
Year	Net Debt Service	Total Alternate Bonds	
2020			
2021		-	
2022	3,108,993	3,108,993	
2023	3,107,500	3,107,500	
2024	3,109,300	3,109,300	
2025	3,108,700	3,108,700	
2026	3,105,700	3,105,700	
2027	3,105,200	3,105,200	
2028	3,107,000	3,107,000	
2029	3,106,000	3,106,000	
2030	3,107,100	3,107,100	
2031	3,105,200	3,105,200	
2032	3,105,200	3,105,200	
2033	3,106,900	3,106,900	
2034	3,105,200	3,105,200	
2035	3,109,900	3,109,900	
2036	3,105,900	3,105,900	
2037	3,108,100	3,108,100	
2038	3,106,300	3,106,300	
2039	3,105,400	3,105,400	
2040	3,110,100	3,110,100	
2041	3,105,300	3,105,300	
2042	3,105,900	3,105,900	
	65,244,893	65,244,893	
All-In TIC:	2.51%	2.51%	
Proceeds	\$50,500,000	\$50,500,000	
	\$50,500,000 interest rates as of December 30, 202		

- Total interest cost over time is higher with one issue versus two bond issues by \$143,793 over the life of the bonds.
- However, if interest rates go up by .05% on the second issue of \$25.25M then the total interest cost is the same between the two scenarios.
- Therefore, issuing the bonds all at once and eliminating future interest rate risk is prudent.
- In order to issue bonds with a maturity over 20 years, alternate bonds are required as opposed to debt certificate which are limited to a 20 year final maturity.

### DSEB BONDS USING \$14.5M FOR EAST SIDE FACILITY PLAN

			Non Referendum (Limited Tax-DSEB) (2)								
				PROPOSED	PROPOSED	PROPOSED	PROPOSED	PROPOSED	PROPOSED	Non-Referendum	_
Tax	Debt Service	CPI	Current	Feb 2021 Bonds	Feb 2022 Bonds	Feb 2023 Bonds	Feb 2026 Bonds	Feb 2029 Bonds	Feb 2032 Bonds	Total	Re
Year	Extension Base (	Growth (1)	DSEB D/S (2)	Net Debt Service	Net Debt Service	Net Debt Service	Net Debt Service	Net Debt Service	Net Debt Service	DSEB D/S	DSE
											_
2019	2,909,930	1.90%	2,906,309	-	-	-	-	-	-	2,906,309	
2020	2,976,859	2.30%	2,215,555	759,333	-	-	-	-	-	2,974,888	
2021	3,021,511	1.50%	1,841,645	885,000	289,333	-	-	-	-	3,015,978	
2022	3,066,834	1.50%	1,812,155	609,800	347,200	291,833	-	-	-	3,060,988	
2023	3,112,837	1.50%	1,520,625	889,400	347,200	350,200	-	-	-	3,107,425	
2024	3,159,529	1.50%	1,635,223	822,000	347,200	350,200	-	-	-	3,154,623	
2025	3,206,922	1.50%	1,745,328	416,000	542,200	350,200	146,167	-	-	3,199,894	
2026	3,255,026	1.50%	1,890,568		834,400	350,200	175,400	-	-	3,250,568	
2027	3,303,851	1.50%	1,100,930		1,669,600	350,200	175,400	-	-	3,296,130	
2028	3,353,409	1.50%	540,600		2,080,600	350,200	175,400	203,667	-	3,350,467	
2029	3,403,710	1.50%	-		2,628,000	350,200	175,400	244,400		3,398,000	
2030	3,454,766	1.50%	-		2,485,600	545,200	175,400	244,400	-	3,450,600	
2031	3,506,587	1.50%	-			2,767,400	175,400	244,400	312,333	3,499,533	
2032	3,559,186	1.50%	-			2,760,400	175,400	244,400	374,800	3,555,000	
2033	3,612,574	1.50%	-			2,814,800	175,400	244,400	374,800	3,609,400	
2034	3,666,763	1.50%	-			988,000	2,055,400	244,400	374,800	3,662,600	
2035	3,721,764	1.50%	-				2,605,200	739,400	374,800	3,719,400	
2036	3,777,590	1.50%	-					3,399,600	374,800	3,774,400	
2037	3,834,254	1.50%	-					2,537,600	1,144,800	3,682,400	
2038	3,891,768	1.50%	-						3,739,000	3,739,000	
2039	3,950,145	1.50%	-						3,798,200	3,798,200	
2040	4,009,397	1.50%	-						1,679,600	1,679,600	2
2041	4,069,538	1.50%	-							-	4
2042	4,130,581	1.50%	-							-	4
			17,208,937	- 4,381,533	- 11,571,333	- 12,619,033	- 6,209,967	- 8,346,667	- 12,547,933	72,885,403	
			· · · · ·								
			e Interest Cost:	1.33%	2.00%	3.08%	2.93%	3.18%	3.09%	2.75%	
	Bond Proceeds Long Range Facility Plan: Bond Proceeds East Side Campus: Total Proceeds:			\$4,200,000	\$0	\$5,000,000	\$4,800,000	\$6,500,000	\$10,000,000	<b>\$40,750,000</b> (2)	
				\$0	<b>\$10,000,000</b>	\$4,500,000	\$0	\$0	\$0	<b>\$14,500,000</b>	
				\$4,200,000	\$10,000,000	\$9,500,000	\$4,800,000	\$6,500,000	\$10,000,000	\$55,250,000	
2) Curr	ent DSEB D/S inclu	v at 1.5% in udes Series	2021 and thereaft 2018 (\$6,950,000	er proceeds) and Series 2020				\$0,500,000	\$10,000,000	\$33,230,000	

(4) Additional cushion in interest rates added to the 2021 (.50%), the 2022 (0.75%), the 2023 (1.25%), the 2026 (1.50%), the 2029 (1.75%), and the 2032 (2.00%) options.

\$5M DSEB Bonds preserved in Long Range Facility Plan for Duke Child's field in 2023 issue

### DSEB BONDS USING \$14.5M FOR EAST SIDE FACILITY PLAN

4,500,000 4,000,000 3,500,000 3,000,000 2,500,000 2,000,000 1,500,000 1,000,000 500,000 2019 2020 2021 2022 2023 2024 2025 2026 2027 2028 2029 2030 2031 2032 2033 2034 2035 2036 2037 2038 2039 2040 2041 2042 🗖 Current DSEB Debt Service 💶 Feb 2021 Bonds 💶 Feb 2022 Bonds 💷 Feb 2023 Bonds 💶 Feb 2026 Bonds 💶 Feb 2029 Bonds 💶 Feb 2029 Bonds 💶 Feb 2032 Bonds 💶 Feb 2032 Bonds 🔤 Feb 2032 Bonds

## **RAYMOND JAMES**

Date	Activity
February 2021 BOE Meeting	Approval of Winnetka East Side Facility Project Approve Resolution of Intent to Issue \$50.5M Alternate Bonds Approve Resolution of Intent to issue \$19.5M Working Cash Bonds (DSEB)
February 2021	Publish in Notices of Intent and Notices of Public Hearing in local newspaper
March 2021 BOE Meeting	Public hearing on issue of Alternate Bonds and Working Cash Bonds (DSEB)
April 2021 BOE Meeting	Approve parameters resolution to sell \$50.5M Alternate Bonds
April/May 2021	Sell Bonds including \$4.2M DSEB Bonds previously authorized and close bond issues

The information contained herein is solely intended to facilitate discussion of potentially applicable financing applications and is not intended to be a specific buy/sell recommendation, nor is it an official confirmation of terms. Any terms discussed herein are preliminary until confirmed in a definitive written agreement. While we believe that the outlined financial structure or marketing strategy is the best approach under the current market conditions, the market conditions at the time any proposed transaction is structured or sold may be different, which may require a different approach.

The analysis or information presented herein is based upon hypothetical projections and/or past performance that have certain limitations. No representation is made that it is accurate or complete or that any results indicated will be achieved. In no way is past performance indicative of future results. Changes to any prices, levels, or assumptions contained herein may have a material impact on results. Any estimates or assumptions contained herein represent our best judgment as of the date indicated and are subject to change without notice. Examples are merely representative and are not meant to be all-inclusive.

Raymond James shall have no liability, contingent or otherwise, to the recipient hereof or to any third party, or any responsibility whatsoever, for the accuracy, correctness, timeliness, reliability or completeness of the data or formulae provided herein or for the performance of or any other aspect of the materials, structures and strategies presented herein. This Presentation is provided to you for the purpose of your consideration of the engagement of Raymond James as an underwriter and not as your financial advisor or Municipal Advisor (as defined in Section 15B of the Exchange Act of 1934, as amended), and we expressly disclaim any intention to act as your fiduciary in connection with the subject matter of this Presentation. The information provided is not intended to be and should not be construed as a recommendation or "advice" within the meaning of Section 15B of the above-referenced Act. Any portion of this Presentation which provides information on municipal financial products or the issuance of municipal securities is only given to provide you with factual information or to demonstrate our experience with respect to municipal markets and products. Municipal Securities Rulemaking Board ("MSRB") Rule G-17 requires that we make the following disclosure to you at the earliest stages of our relationship, as underwriter, with respect to an issue of municipal securities: the underwriter's primary role is to purchase securities with a view to distribution in an arm's-length commercial transaction with the issuer and it has financial and other interests that differ from those of the issuer.

Raymond James does not provide accounting, tax or legal advice; however, you should be aware that any proposed transaction could have accounting, tax, legal or other implications that should be discussed with your advisors and/or legal counsel.

Raymond James and affiliates, and officers, directors and employees thereof, including individuals who may be involved in the preparation or presentation of this material, may from time to time have positions in, and buy or sell, the securities, derivatives (including options) or other financial products of entities mentioned herein. In addition, Raymond James or affiliates thereof may have served as an underwriter or placement agent with respect to a public or private offering of securities by one or more of the entities referenced herein.

This Presentation is not a binding commitment, obligation, or undertaking of Raymond James. No obligation or liability with respect to any issuance or purchase of any Bonds or other securities described herein shall exist, nor shall any representations be deemed made, nor any reliance on any communications regarding the subject matter hereof be reasonable or justified unless and until (1) all necessary Raymond James, rating agency or other third party approvals, as applicable, shall have been obtained, including, without limitation, any required Raymond James senior management and credit committee approvals, (2) all of the terms and conditions of the documents pertaining to the subject transaction are agreed to by the parties thereto as evidenced by the execution and delivery of all such documents by all such parties, and (3) all conditions hereafter established by Raymond James for closing of the transaction have been satisfied in our sole discretion. Until execution and delivery of all such definitive agreements, all parties shall have the absolute right to amend this Presentation and/or terminate all negotiations for any reason without liability therefor.